



FOR IMMEDIATE RELEASE

## **Encore Payment Systems Announces A New Strategic Partnership with Prodigy Payment Systems**

**Addison, TX. – December 7, 2006** – The founders of Addison, TX based Encore Payment Systems, [www.EncorePS.com](http://www.EncorePS.com), a leader in the electronic payment processing industry, have launched a new company, Prodigy Payment Systems, to help further their expansion efforts nationwide. Encore is an electronic payment transaction processor, providing processing services and equipment throughout the United States.

Prodigy will implement multiple sales strategies, utilizing a combination of outside sales representatives and inside sales managers to present the company's products and services to its target demographic, small and medium-sized retail businesses. Prodigy and Encore will share many resources, including but not limited to, appointment setters and customer support personnel, in an effort to improve sales productivity and better leverage facility capacity.

"The launch of this new company will allow us to reach a wider spectrum of potential customers and realize more aggressive long term goals in a shorter time frame," said Mark Harrelson, Chief Sales Officer. "Prodigy will promote superior customer service at competitive prices to a larger group of customers, as well as offer more career advancement opportunities for all of our employees."

### **About Encore Payment Systems**

Encore Payment Systems was established for the purpose of providing electronic payment processing solutions and other value-added services to small and medium-sized retail merchants throughout the United States. Encore is a leader in the electronic payment processing field providing credit card, debit card, ATM card, gift card, prepaid card, EBT and check processing services.

With over seventy years of combined experience in the electronic transaction processing industry, Encore's management team set forth a goal of creating a company with a sincere dedication to superior customer service and an honest and ethical approach to acquiring new customers. This vision has enabled Encore to become one of the fastest growing companies in the industry excelling in all aspects of merchant services.

Encore Payment Systems is located at 3801 Arapaho Road, Addison, Texas 75001. Visit Encore Payment Systems online at [www.EncorePS.com](http://www.EncorePS.com)

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